



COMPANY PROFILE



Leadingway Ventures
(Private) Limited



Contents

01	Introduction	03
02	Our Brands	10
03	Product Portfolio	14
04	Project Planning and Support	21
05	After Sales Service	24
06	Building the Future	26
07	Sustainability	30



Designing a smart, safe and sustainable world

The world around us is changing. Progress and prosperity are increasing in many areas. Cities are expanding, the demand for green buildings are increasing, and technology is progressing at a breakneck pace.

The digital transformation is rapidly affecting production processes and work organization, while at the same time growing life expectancy is changing our demographic structures. Amid this dynamism the need for smart, safe, and sustainable solutions are rising.

At Leadingway Ventures we go the extra mile to make your life comfortable, easy and safe.

For more than 10 years, our main priority was to earn your trust but It takes time and commitment to build trust. That is why day by day, installation by installation, we have always been focusing on 'you'.

Visible proof of this are our products and solutions, designed to create infrastructures that are efficient and convenient.

That protect people, properties and possessions. And that give you a sense of safety and trust.

Leading the change with innovative, reliable and sustainable solutions.

Introduction

Established in 2012 with a team of experts with over 30 years of experience in the Access Solution and Insulation industry, Leadingway Ventures is Sri Lanka's leading supplier of access, home automation and insulation solutions. Our products are supplied for industrial, commercial and residential construction projects and we represent globally recognized brands such as Dormakaba, ELAN, Armacell, Knauf, Mappy, Insultherm, Delta Duct and Fadini as the exclusive business partner in Sri Lanka.

Our product range includes a collection of access solutions such as Automatic Entrance Systems, Door Hardware, Electronic Access & Data, Mechanical Key Systems, Lodging Systems, Interior Glass Systems, Movable Walls, Car Park Barriers, and Remote Controlled Gates. We also offer Home Automation systems such as ELAN and a full range of Thermal & Acoustic insulation and ducting accessories which have been certified by recognized international bodies.

We also offer support services required during the designing and installation process, and 24/7 after-sale services along with back-to-back warranty for 1 year to our customers. From original materials to spare parts, and a team of knowledgeable Sales and Marketing consultants, Engineering staff and technicians, at Leadingway Ventures, you'll find all that you need for your building with top notch service under one roof.

Together we are committed to creating a sustainable and reputed brand "LEADINGWAY" that will last for centuries long while also becoming the No. 1 brand for products and services required in the construction industry.



Company Background

- Company Name: **Leadingway Ventures (Private) Limited**
- Status: **Limited Liability Company**
- Registration No.: **PV 83816**
- VAT Registration No.: **174838160-7000**
- SVAT Registration No.: **SVAT005878**
- Nature of Business: **General Trading**
- Industry: **Architectural Building Products Industry**



In the last decade, Leadingway Ventures remained relentless, responsible, and forward looking in pursuit of excellence.

Trusted by Many

Countless people and companies across the region trust in our products and solutions.



Altair



Maga Engineering



Access Engineering



Abans Engineering



Civimech Engineering



Odel



One Galle Face



Colombo City Center



Sierra Constructions



Capital Heights



Asiri Surgical



Access Realities



HSBC



Havelock City



Brandix



Marino Beach



Hilton



Movenpick



SPAR Supermarket



Shangri-La Colombo



Cinnamon Life



Taj Samudra



Ceylon electricity board



Marino Mall

A Tailored Solution for Every Sector



HEALTHCARE

FINANCIAL INDUSTRIES

AIRPORTS

UTILITIES / TELECOMS

OFFICES

PRODUCTION FACILITIES

EDUCATION

RETAIL









HOSPITALITY

GOVERNMENT

RESIDENTIAL



Why Leadingway Ventures

-  Our team consists of professionals with over 30 years of industry experience.
-  In house technicians trained with the latest technologies.
-  24/7 after-sale services.
-  Availability of ex-stock and genuine spare parts.
-  Completion of countless number of major projects.
-  We provide free consultation services and full scale technical support from the designing stage to the installation stage.
-  Providing customers with a wide variety of sustainable products.
-  We only represent the worlds most recognized and trusted brands in the industry.



Our Corporate Values



QUALITY

Supplying high quality products manufactured by globally renowned brands and certified by international bodies.



SUPPORT

Providing professional assistance required in the designing and installation process.



ETHICAL

Conducting an ethical and transparent business in the economy.



SUSTAINABILITY

Providing eco-friendly and sustainable products.



ALL-ROUND SERVICE

Offering 24/7 after-sale services with trained in-house technicians.



CUSTOMER ORIENTED

Always focused on the needs of our customers, and serving them in a credible and ethical manner.

Our Team

Our team drives our company, guides our strategy, and leads our people.

Board of Directors



Sudath De Fonseka
(Managing Director)



Kalani De Fonseka
(Director)



Priyal K Rajakaruna
(Director of Operations)

Senior Management



Mr. Dimithri Somasundaram
(AGM - Sales & Marketing -
Sri Lanka & Maldives)



Mr. Samitha Perera
(AGM- HVAC and
Insulation Products)



Mr. Janaka Hapuarachchi
(AGM Service & Lodging)



Mr. Koshala Wanigaratchi
(Accountant)



Mr. Nilanka Wickramaarachchi
(Assistant Accountant)



Mr. Yasintha Niroshana
(Snr. Project Manager)



Mr. Shalinda Madushan
(Head of Stores)



Mrs. Imesha Nanayakkara
(Asst. Manager Special Projects/Snr.
Business Coordinator)



Mr. Gayantha Mendis
(Service Manager)



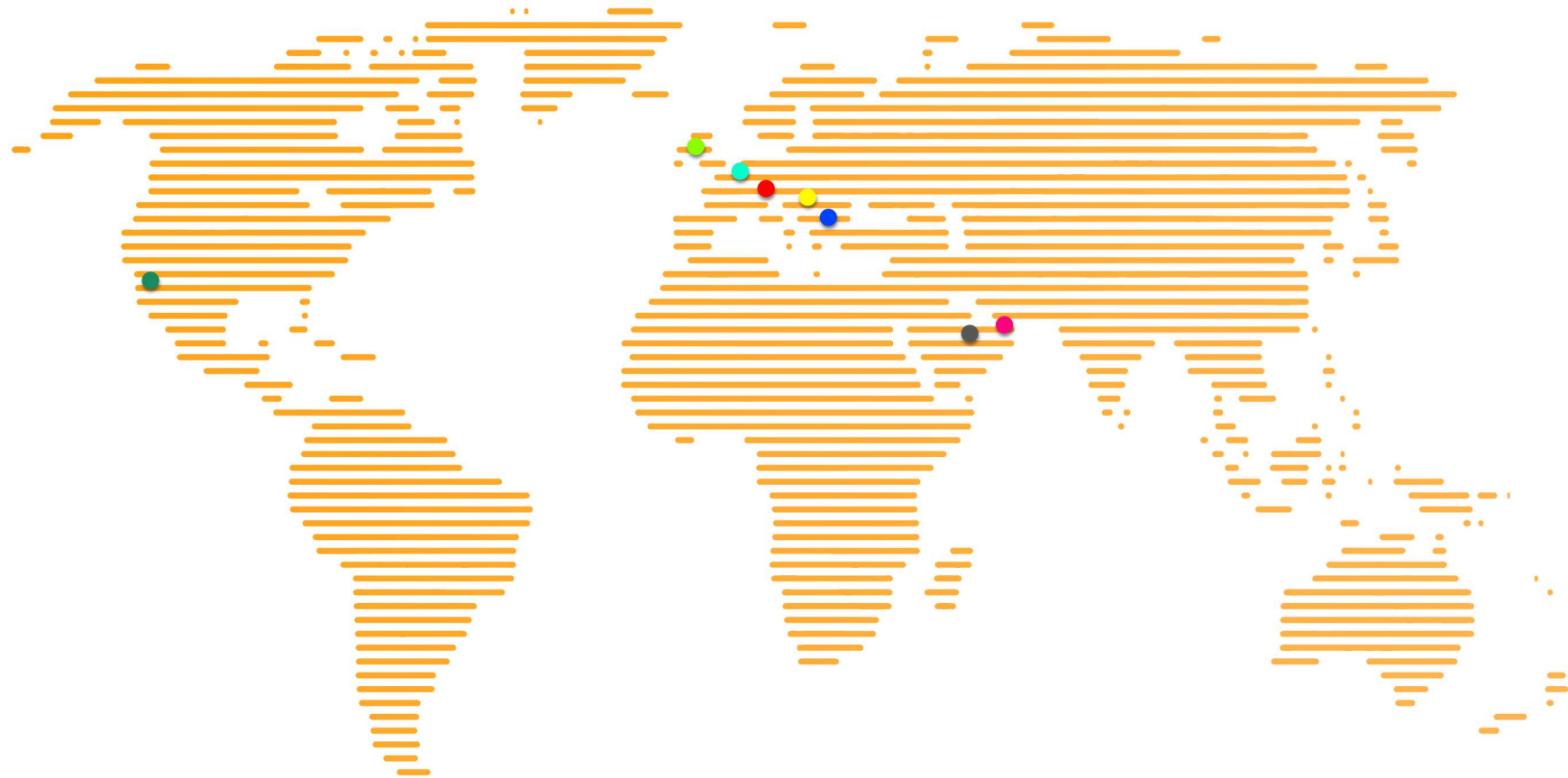
Mr. Sanjana De Fonseka
(Management Executive)



WE ARE
LEADINGWAY VENTURES

Our Brands

Bring out the best in every construction by installing top access, home automation and insulation solutions manufactured by our globally recognized partner brands. Designed with high-tech machines and materials of the best quality, Leadingway Ventures brings the best in the world to your development project, industrial construction, residential and commercial building.



● dormakaba
(Rümlang, Switzerland)

● Nortek
(California, USA)

● Fadini
(Cerea, Italy)

● Armacell
(Capellen, Luxembourg)

● Knauf Insulation
(St Helens, UK)

● Insultherm
(Umm Al Quwain, UAE)

● Mappy
(Cesate, Italy)

● Delta Duct
(Dubai, UAE)



A fusion of two of the most recognized brands in the access solution world, Dormakaba brings to you the best in door hardware, entrance systems, safe locks, electronic access and data, lodging systems and more. With over 100 years of experience in the industry and millions of products and solutions, Dormakaba ensures every client is in good hands with their products. Promising security, quality and reliability, Dormakaba also offers an all-round service to the client through every partnership outlet.



Meccanica Fadini is a leading manufacturer in automatic gate systems and present in over 50 countries. The brand offers the most modern and reliable solutions designed with high quality and productivity for a long-lasting product life. Its automatic gates that incorporate oil hydraulic technology have been tried and tested for over 30 years and are completely noise free. With installation versatility, reliability and smoothness in operation, automated gates by Fadini are made for industrial, residential and commercial usage.



With over 50 years of experience in innovation, Nortek Control is a global leader and solution provider in the security, control, access, power/AV, health and wellness, and AI/analytics market. Products offered by Nortek control have been designed for residential and commercial environments to offer personalized, intelligent and secure experiences. The group has 14 brands under its belt including ELAN, GEFEN, 2GIG and XANTECH that incorporate advanced technology to offer the best solutions for the modern customer.



Committed to making a difference around the world, Armacell is a multi-material and multi-product company offering the best insulation solutions. Being inventors of flexible foams for equipment insulation, with over 24 manufacturing plants in 16 countries, Armacell products are designed to create sustainable value for customers and include a product list of insulation solutions such as ArmaFlex, Armasound, Armafix, Tubolit, Armalok, ArmaGel, ArmaPET.



With more than 40 years of experience in the industry, Knauf Insulation is a fast-growing global brand in the insulation world. It is present in over 40 countries, with 27 manufacturing sites in 15 countries. The brand's non-hazardous product range are certified with ISO 14001, ISO 500001 and ISO 9001, and approved by the EUCB.

The new generation of mineral wool, Knauf mineral wool is an all natural product with ECOSE technology as a binder. It is manufactured using naturally occurring and/or recycled raw materials, and bonded using a bio-based technology free from formaldehyde, phenols and acrylics with no artificial colors, bleach or dyes added.



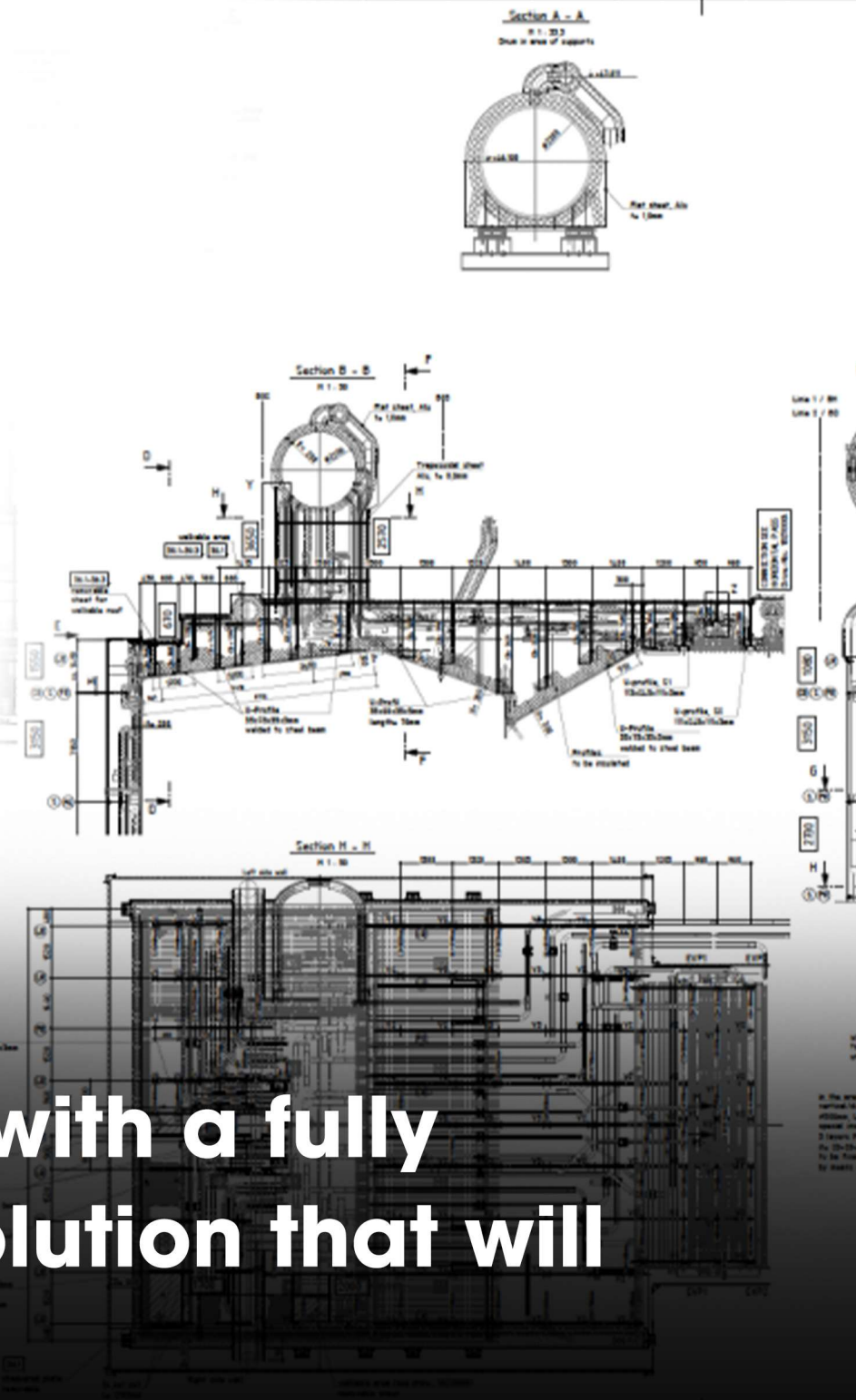
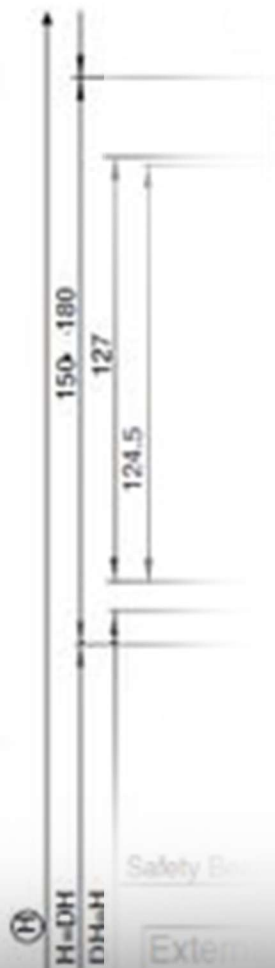
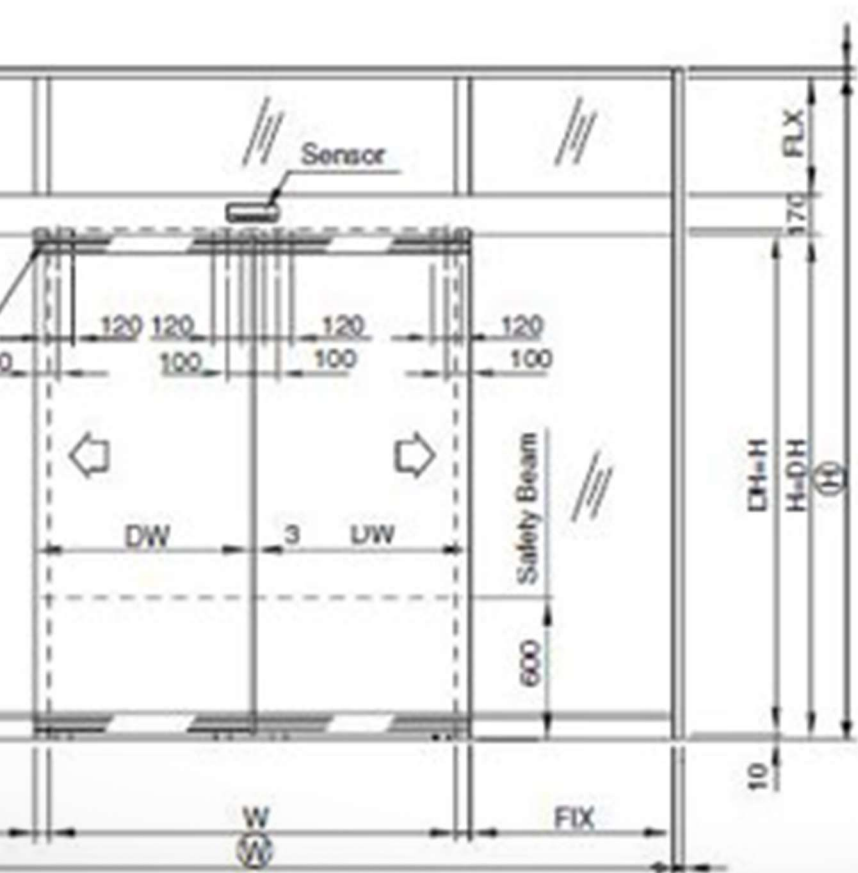
As manufacturers of acoustic solutions, Mappy Italia S.p.A has been in the acoustic solutions industry for over 45 years. The brand creates quality customized products suitable for any building or unit and its products are CE and LEED marked. With a product range of more than 1200 products, noise control solutions offered by Mappy are of high technical performance and designed with eco-friendly materials.



Offering a full line of thermal insulation systems and accessories, Insultherm has been in the insulation industry since 1997. Bringing together innovation and high-quality material, Insultherm products are designed with an elegant touch suitable for any building, house or development. The range of insulation products comprises – Phenolic foam, Polyisocyanurate (Pir), Polyurethane, Calcium Silicate, Cellular Glass, Cross link polyethylene XLPE.



Specialized in manufacturing duct accessories and fire rated A/C duct coating, Delta Duct Air Conditioning L.L.C is a Dubai based brand with international recognition and certified with ISO 9001:2015, ISO 14001:2015, ISO 45001:2018. They are mainly focused in producing high quality products designed according to the best quality industry standards.



Our goal is to provide you with a fully functional, purpose-built solution that will last for years.

External

Internal

Safety Beam

External

Profile 20x10x1.5mm

Profile 20x10x1.5mm welded to steel base

Profile 20x10x1.5mm

Profile 20x10x1.5mm welded to steel base

Profile 20x10x1.5mm

Profile 20x10x1.5mm welded to steel base

Profile 20x10x1.5mm

Profile 20x10x1.5mm welded to steel base

Product Portfolio

Innovative products and solutions from a one-stop shop.

Automatic Entrance Systems

Automated access solutions for user-friendly automatic building access.



Automatic Sliding Doors



Revolving Doors



Swing Door Operators



Security Interlocks



Turnstiles



Speed Gates

Automatic Gates

Save time and ease the entering and exiting process for any building or unit with automatic gates. Designed to make life easier for its users.



Electromechanical Sliding Gate Operators



Oil Hydraulic & Mechanical Swing Gate Operators

Door Hardware

Stylish door system solution for more convenience, easy installation and reliable functions from a single source.



Door Closers



Locks



Fittings



Electrified Door Hardware



Emergency Exit Systems



Panic Hardware

Electronic Access & Data

Electronic access control and workforce management for efficient administration, security and data collection.



Electronic Cylinders



Electronic Door Locks



Card Readers & Peripherals



Digital Door Locks

Mechanical Key Systems

Mechanical door locks and lock cylinders are the most convenient and secure solution to protect your property.



Cylinder Locks with Reversible Keys



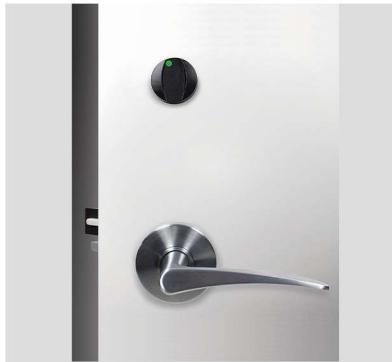
Cylinder Locks with Serrated Keys

Lodging Systems

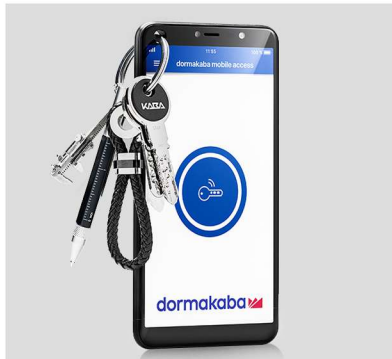
Hotel locking and access management for holiday residencies for reliable, convenient and efficient protection.



Access Management Systems



Electronic Hotel Locks



Mobile Access Solutions

Interior Glass Systems

System solutions in glass for a wide variety of requirements in offices and in daily life.



Manual Sliding Door Systems



Single Action and Double Action Door Systems



Fittings for Toughened Glass



Horizontal Sliding walls



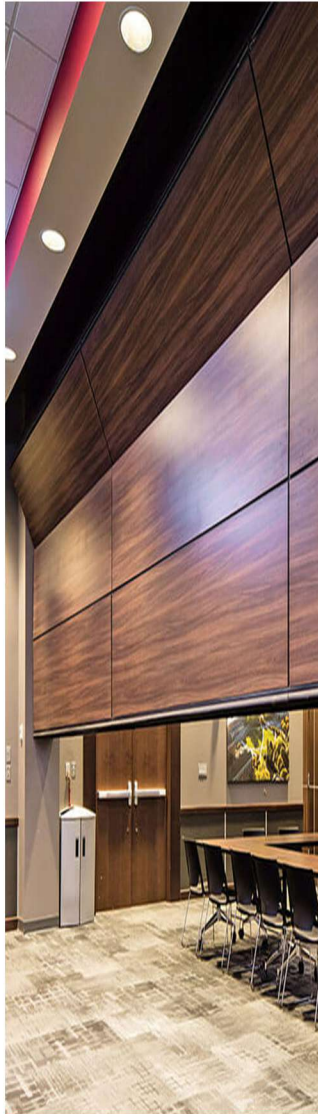
Handles and Pulls

Movable walls

System solutions in glass for a wide variety of requirements in offices and in daily life.



Dorma Huppe



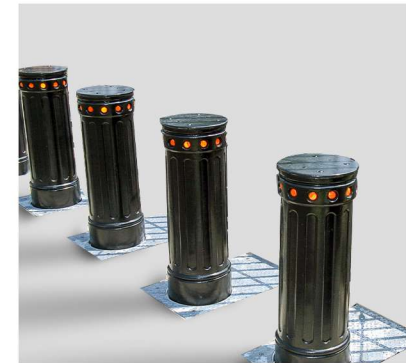
Skyfold

Car Park Barriers & Bollard Systems

Control who enters and exits your building with our car park barriers, and bollard systems. Designed with the latest oil hydraulic technology and equipped with modern accessories to guarantee maximum security in your premises.



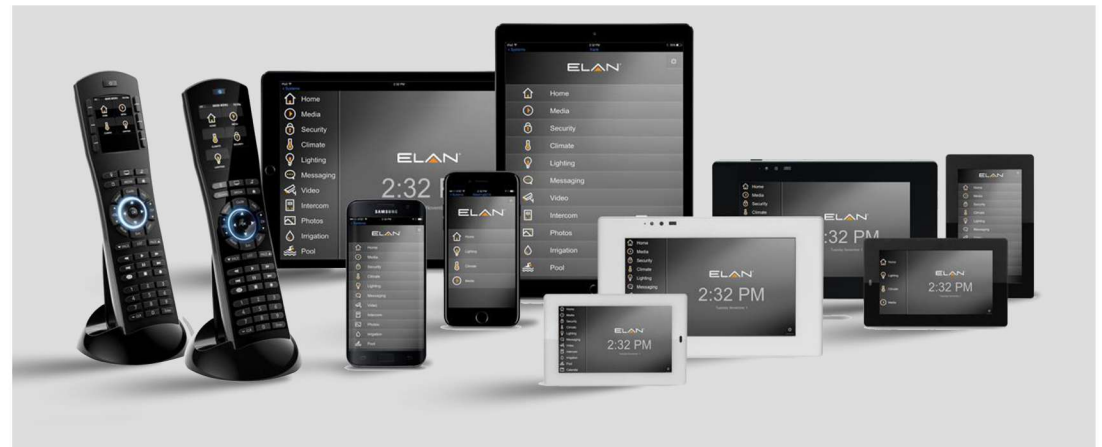
Car Park Barriers



Bollard Systems

Home Automation systems

Monitor and control your home remotely using an advanced smart home automation system. Connect to home video/audio, lighting, climate and other systems through a single device and improve the security of your home.



Thermal Insulation

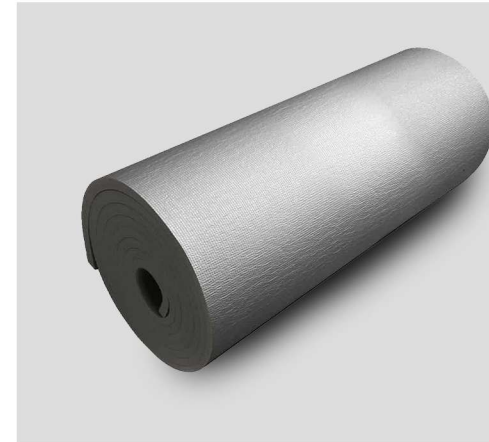
Insulation materials that help prevent the transfer of heat between or from thermally contacting elements.



Armaflex NBR Solutions



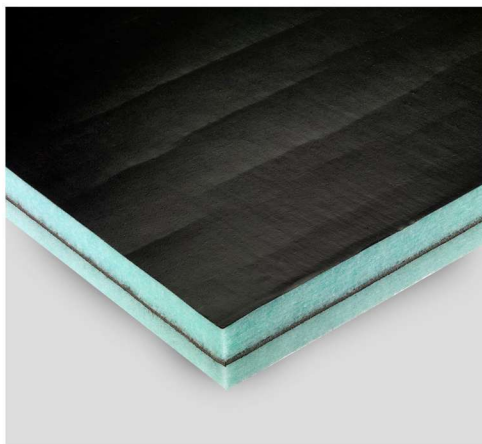
Knauf Thermal Solutions



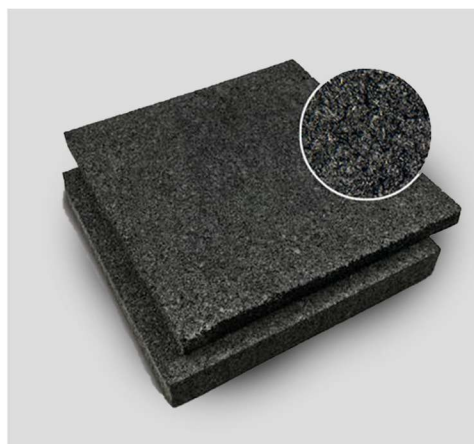
Insultherm Thermal Solutions

Acoustic Insulation

Insulation materials that help to control the transfer of sound from entering or exiting an enclosed space by creating a barrier between the interior and exterior of a particular place.



Mappy Acoustic Insulation



Armasound Acoustic Insulation



Knauf Acoustic Solutions

Flexible Ducts

Ducting systems used to connect the heating and cooling system ductwork to the air distribution unit. They are convenient for attaching supply air outlets and work well with rigid ductwork.



Insulated Flexible Ducts



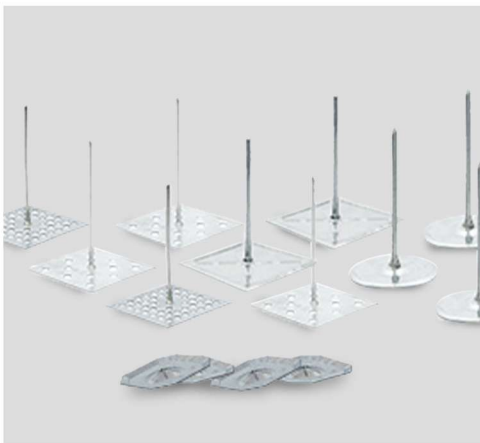
Uninsulated Flexible Ducts



Semi Rigid Flexible Ducts

Accessories

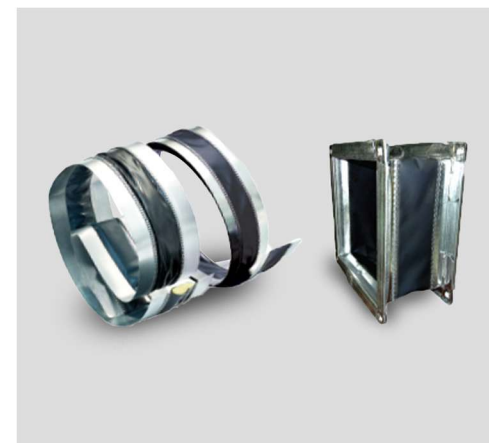
Select from a range of accessories needed for the proper installation and completion of all insulation systems under one roof.



Duct Pins & Clips



Aluminum Adhesive Tapes



Duct Connectors

Project Planning and Support

Projects do not run smoothly on their own. To keep a multi-faceted project on track and on budget, it involves focus, planning, processes, hard work, technology, and constant communication.

Leadingway Ventures has been a project specialist supplier for many years. We understand where and when issues, delays, and cost increases can occur, therefore we offer a variety of support services to our customers to help reduce the chances of things going amiss, and keep things moving forward.

Specification Services

Selecting the right type of automatic doors, door hardware, speed gates, turnstiles, glass partitioning systems or access control solutions for a project can have a major effect on usability, standards compliance, fire safety and building aesthetics. Our experienced consultancy team provides dedicated assistance with:

- The review of entrance systems and security requirements.
- Standards compliancy.
- Development of appropriate options for consideration, including enhanced energy efficiency, high levels of security, fine frame / frameless designs and the provision of special finishes.
- Develop complete specifications and CAD drawings for use by architects while also providing all relevant standards compliancy certification, independent test certification and Environmental Product Declarations.



Hardware Set Packing and Installation Guidance

When all of the hardware components for a single door are labelled and packaged together, it's called Hardware Set Packing. This is beneficial at the time of installation, when all of the components required for a door are in one place, reducing installation time. During the hardware installation we provide guidance and support to the site installers on how to properly install the specific door hardware.

Installation Services

We can arrange for the supply and installation of the required access solution and home automation system once you've made your decision.

In addition to ongoing maintenance, proper installation is essential to maximize the benefits and longevity of the product. Installing any of these products is not a do-it-yourself operation, skilled technicians with the latest technology are required to correctly install and wire them in.





We place immense value on quality service.

After Sales Service

Buildings are designed to last a long time and provide a safe, secure, and comfortable environment. For owners, users, and investors, safe and ease of movement in and around their buildings without any disturbance is a primary priority.

We provide the best trained and equipped technicians at your service whenever you need. If an issue arises, our technicians will attend to it and resolve it for your peace of mind.

Our service offerings for the following products & solutions:

- Automatic Entrance Systems
- Automatic Gates
- Door Hardware
- Electronic Access & Data
- Mechanical Key Systems
- Lodging Systems
- Interior Glass Systems
- Movable Walls
- Car Park Barriers & Bollard Systems
- Home Automation Systems

Emergency Repair Services

Get professional assistance for breakdowns or damages in any of your access solutions and home automation systems with our trained in-house technicians available 24/7.

Maintenance

Maintain and increase the efficiency of your installed products with regular maintenance services offered by us. Reduce breakdowns, minimize noise pollution, meet local regulations, replace worn-out parts and benefit from low energy costs and a long term product life.



Original Spare Parts

Replace damages with original spare parts, designed with high-quality material to increase the life cycle of your products. Benefit from greater durability, reduced downtimes, and promote the sustainability of your building.

Product Modernization

Modernize and upgrade your access solutions and home automation systems to boost their functioning 24/7 all year around. Stay up to date with your systems to increase the safety and security of your building while also enhancing sustainability. Tailored according to your individual needs, product upgrades offered by Leadingway Ventures are directly from our exclusive brands.

Warranties

Leadingway Ventures offers back-to-back warranty up to 1 year for our access product range and home automation systems with site visits by our experts. Maintenance services are offered free of charge during the warranty period and we also undertake replacements of damaged parts.



Building the Future



Wherever groundbreaking projects are implemented today, you will find that they rely on the quality of our solutions.

01



02



03



04



05



06



07



08



01. Shangri-La Hotel - Colombo, Sri Lanka.

Products Supplied: Armaflex Class "O"

Product Category: Thermal Insulation

02. Access Towers - Union Place, Sri Lanka.

Products Supplied: Armaflex Class "O"

Product Category: Thermal Insulation

03. Bay Marriott Resort and Spa - Weligama, Sri Lanka.

Products Supplied: Armaflex Class "O"

Product Category: Thermal Insulation

04. The Altair - Colombo, Sri Lanka.

Products Supplied: Armaflex Class "O", Dormakaba Manual Sliding Door Systems

Product Category: Thermal Insulation, Interior Glass System

05. Waterfront Integrated Resort

- Colombo, Sri Lanka.

Products Supplied: Armaflex Class "O", Armaflex PipeSeal, ArmaFix Pipe Supports

Product Category: Thermal Insulation

06. Pearl Grand Tower Hotel

- Colombo, Sri Lanka.

Products Supplied: Armaflex Class "O", Armasound

Product Category: Thermal Insulation, Acoustic Insulation

07. Hilton Yala - Yala, Sri Lanka.

Products Supplied: Armaflex Class "O", Armasound

Product Category: Thermal Insulation, Acoustic Insulation

08. Anantara Hotel - Kalutara, Sri Lanka.

Products Supplied: Dormakaba ES 200 Easy

Product Category: Automatic Entrance Systems

09



10



11



12



13



14



15



16



09. Sofflogic GLOMARK - Mount Lavinia, Sri Lanka.

Products Supplied: Dormakaba ES 200 Easy

Product Category: Automatic Entrance Systems

10. SPAR Supermarket - Union Place, Sri Lanka.

Products Supplied: Dormakaba ES 200 Easy

Product Category: Automatic Entrance Systems

11. Colombo City Centre - Colombo, Sri Lanka.

Products Supplied: Dormakaba Panic Hardware, Dormakaba Fittings, Dormakaba Door Closers, Dormakaba Locks

Product Category: Door Hardware

12. One Galle Face - Colombo, Sri Lanka.

Products Supplied: Dormakaba HSW-G (Easy Safe) Sliding Folding Systems Door Systems

Product Category: Automatic Entrance Systems

13. Capital Heights - Rajagiriya, Sri Lanka.

Products Supplied: Dormakaba Euro profile cylinders

Product Category: Mechanical Key Systems

14. Hilton Residence - Colombo, Sri Lanka.

Products Supplied: Dormakaba ES 200 Easy

Product Category: Automatic Entrance Systems

15. Shangrila - Colombo, Sri Lanka.

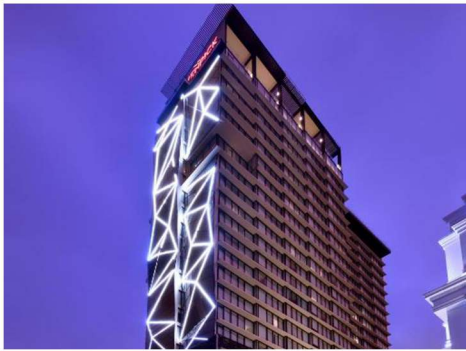
Products Supplied: Dormakaba AL501, ED250

Product Category: Automatic Entrance Systems

16. Marino Mall - Colombo, Sri Lanka.

Products Supplied: Dormakaba ES 200 Easy

Product Category: Automatic Entrance Systems



17



18



19



20



21



22



23

17. Movenpick Hotel - Colombo, Sri Lanka.
 Products Supplied: Dormakaba KTV4
 Product Category: Automatic Entrance Systems

18. Taj Samudra - Colombo, Sri Lanka
 Products Supplied: Dormakaba KTV3
 Product Category: Automatic Entrance Systems

19. Riu Resort - Ahungalla, Sri Lanka
 Products Supplied: TOPP automatic entrance
 Product Category: Automatic Entrance Systems

20. Orion Tower - Colombo, Sri Lanka.
 Products Supplied: Dormakaba ES 200 Easy
 Product Category: Automatic Entrance Systems

21. Janajaya City - Rajagiriya, Sri Lanka
 Products Supplied: Dormakaba CS85
 Product Category: Automatic Entrance Systems

22. Asiri Surgical Colombo - Colombo 05, Sri Lanka.
 Products Supplied: Dormakaba ES 200 Easy
 Product Category: Automatic Entrance Systems

23. Ozo - Colombo, Sri Lanka
 Products Supplied: Dormakaba ST FLEX
 Product Category: Entrance Systems

Sustainability

We must reconsider how we build our societies in order to preserve the planet for future generations. Traditional buildings and construction methods have a large carbon footprint and a significant environmental impact. Our experience in the Architectural Building Products industry with environmentally friendly solutions enables us to be a partner for designers, architects, engineers and contractors looking to improve the sustainability of their buildings.

Products supplied by us are designed to reduce negative costs to the environment as much as possible. From cutting down energy-wastage with our automatic doors and home automation systems, to insulation products designed with recycled and eco-friendly materials and other partner products certified by third parties.

Insulation solutions and systems offered by us are among the most environmentally friendly, with high levels of recycled content. Other performance certifications from our partner brands have also demonstrated that together we are leaders in product sustainability and contribute to make buildings greener and more sustainable.





Promoting sustainable buildings for a sustainable world.

+94 115 288 856

info@leadingway.lk

www.leadingway.lk

92/3 Colombo Road,
Katuwawala,
Boralesgamuwa, 10290



Leadingway Ventures
(Private) Limited